TECH LENS · EXPLOITABILITY

NATION STATE

READS LIKELIHOOD

They have already done the reconnaissance. Assume they know your exposed services and your patch lag. Time is on their side.

STEER
Lean one rung higher if the actor in your seeded game already had a foothold, or any internet-facing system is behind on patches.

Reveal by saying it in your own words, not by showing the card

RISK DECK

TECH LENS · EXPLOITABILITY

ORGANIZED CRIME

READS LIKELIHOOD

Money is the motive, so they automate and hit the same weakness across everyone, you included.

STEER
Lean one rung higher if your seeded incident used a commodity or known-CVE entry, or you run a common off-the-shelf stack.

Reveal by saying it in your own words, not by showing the card

RISK DECK

TECH LENS · EXPLOITABILITY

INSIDER

READS LIKELIHOOD

The access is already inside the perimeter. Controls that assume an outside attacker do not even see this.

STEER
Lean higher if your seeded detection was perimeter-focused; lower if least-privilege and internal logging caught movement.

Reveal by saying it in your own words, not by showing the card

RISK DECK

TECH LENS · EXPLOITABILITY

HACKTIVIST

READS LIKELIHOOD

Driven by a cause and a deadline. Capability is moderate, but motivation spikes around a trigger like a news event or campaign.

STEER
Lean higher if the org was in the news or tied to a contested issue at the time of the seeded incident.

Reveal by saying it in your own words, not by showing the card

RISK DECK

TECH LENS · EXPLOITABILITY

OPPORTUNIST

READS LIKELIHOOD

Uses known exploits and public tooling. Stopped cold by basic hygiene, devastating wherever hygiene lapsed.

STEER
Lean lower if patching and MFA held in the seeded game; higher if a default credential or unpatched edge device was the way in.

Reveal by saying it in your own words, not by showing the card

RISK DECK

BUSINESS LENS · BLAST RADIUS

CUSTOMER PRIVATE DATA

READS IMPACT

Not just cleanup. A breach here triggers notification duties, regulator attention, and customer churn that outlasts the incident.

STEER
Lean one tier higher if the seeded data is regulated or personal.

Reveal by saying it in your own words, not by showing the card

RISK DECK

BUSINESS LENS · BLAST RADIUS

CORE PRODUCTION SYSTEM

CLUE

READS IMPACT

Every hour down is revenue not earned and contracts at risk. The cost is per-hour and compounding, not a one-time hit.

STEER
Read the band as cost-per-hour times how long the seeded outage would realistically run.

Reveal by saying it in your own words, not by showing the card.

RISK DECK

BUSINESS LENS · BLAST RADIUS

FINANCIAL RECORDS

CLUE

READS IMPACT

If numbers are quietly altered and the business acts on them, the damage is decisions made on false data and found late.

STEER
Lean one tier higher if the business would act on the seeded data before anyone noticed.

Reveal by saying it in your own words, not by showing the card.

RISK DECK

BUSINESS LENS · BLAST RADIUS

SOURCE CODE & IP

CLUE

READS IMPACT

Losing this hands a competitor years of work and can void what makes the product defensible.

STEER
Lean one tier higher if the seeded asset embeds secrets or keys, or is the core differentiator.

Reveal by saying it in your own words, not by showing the card.

RISK DECK

BUSINESS LENS · BLAST RADIUS

BACKUPS

CLUE

READS IMPACT

If the backups are hit, recovery time turns into recovery hope. This is the line between an incident and a catastrophe.

STEER
Lean one tier higher if backups were online or reachable from the same network as production.

Reveal by saying it in your own words, not by showing the card.

RISK DECK

YOUR LENS

TECH LENS

LENS

YOU READ LIKELIHOOD

Your clue shows how the attacker operates and how likely they are to succeed here.

You own the Likelihood call.

EACH ROUND

1. Beat 1: privately commit your read AND a blind guess of a Business-Lens player.
2. Beat 2: reveal your clue by saying it plain, then re-commit together.
3. On a Boardroom answer from your Lens, a neighbour may only coach "help me say it better."

Commit before you reveal. Always.

RISK DECK

YOUR LENS

BUSINESS LENS

LENS

YOU READ IMPACT

Your clue shows what the business actually loses and how bad it gets.

You own the Impact call.

EACH ROUND

1. Beat 1: privately commit your read AND a blind guess of a Tech-Lens player.
2. Beat 2: reveal your clue by saying it plain, then re-commit together.
3. On a Boardroom answer from your Lens, a neighbour may only coach "help me say it better."

Commit before you reveal. Always.

RISK DECK

MY READ

beat 1, before anyone shares

LIKELIHOOD	1	2	3	4	5
IMPACT	T1	T2	T3	T4	T5

I PREDICT ____ WILL SAY

beat 1, blind guess of a cross-Lens player

LIKELIHOOD	1	2	3	4	5
IMPACT	T1	T2	T3	T4	T5

AFTER WE SHARE

beat 2, re-commit together

LIKELIHOOD	1	2	3	4	5
IMPACT	T1	T2	T3	T4	T5

Fill the top two blind. Fill the last one after we talk.

RISK DECK

TRACK

BOARDROOM · COST

WHAT DOES IT COST?

BOARDROOM

"Give me the number. What does this cost us, and is it a one-time hit or does it bleed?"

ASKED BY THE CFO

ANSWER IN PLAIN LANGUAGE

60 SEC | TECH → BUSINESS

IC probe: If they say "it depends," make them give a range, not a dodge.

RISK DECK

BOARDROOM · RECOVERY

WHEN ARE WE BACK?

BOARDROOM

"It is Friday at 17:00 and we are down. When are we back, and what does every hour offline cost?"

ASKED BY THE COO

ANSWER IN PLAIN LANGUAGE

60 SEC | TECH → BUSINESS

IC probe: Push for who cannot work and what stops selling.

RISK DECK

BOARDROOM · REGULATORY

WERE WE NEGLIGENT?

BOARDROOM

"A regulator asks whether we were negligent. Answer in plain English, no frameworks."

ASKED BY THE GENERAL COUNSEL

ANSWER IN PLAIN LANGUAGE

90 SEC | TECH → BUSINESS

IC probe: If they name a standard, make them say what it means in one sentence.

RISK DECK

BOARDROOM · NOTIFICATION

WHO DO WE TELL?

BOARDROOM

"Do we have to tell anyone, who, and by when? Yes or no first, then why."

ASKED BY THE DPO

ANSWER IN PLAIN LANGUAGE

60 SEC | TECH → BUSINESS

IC probe: Ask what starts the clock.

RISK DECK

BOARDROOM · REPUTATION

WHAT DO WE TELL THEM?

BOARDROOM

"Our largest customer is about to read this in the press. What do we tell them, in two sentences?"

ASKED BY THE CEO

ANSWER IN PLAIN LANGUAGE

60 SEC | TECH → BUSINESS

IC probe: Ban jargon. If they hedge, ask "would that actually reassure you?"

RISK DECK

BOARDROOM · FUNDING

WHAT DOES IT BUY DOWN?

BOARDROOM

"You want budget for the control you just played. What risk does it buy down, in money?"

ASKED BY THE CFO

ANSWER IN PLAIN LANGUAGE

90 SEC | TECH → BUSINESS

IC probe: Make them tie it to a Target value on the table.

RISK DECK

BOARDROOM · COMPARISON

WHY ARE WE DIFFERENT?

BOARDROOM

"Competitor X had this exact breach last quarter. Why are we different, or are we not?"

ASKED BY A BOARD MEMBER

ANSWER IN PLAIN LANGUAGE

60 SEC | TECH → BUSINESS

IC probe: If "we are fine," demand the one reason.

RISK DECK

BOARDROOM · DECISION

ACCEPT, MITIGATE, TRANSFER?

BOARDROOM

"I decide in this meeting. One word: accept, mitigate, or transfer. Then defend it in two sentences."

ASKED BY THE CHAIR

ANSWER IN PLAIN LANGUAGE

60 SEC | TECH → BUSINESS

IC probe: Hold them to the one word before the defence.

RISK DECK

BOARDROOM · COMMIT

WOULD IT HAVE STOPPED THIS?

BOARDROOM

"You just funded that control. Would it actually have stopped this attack? Yes or no, then why."

THE BOARD ASKS THE BUSINESS VOICE

ANSWER IN PLAIN LANGUAGE

60 SEC | BUSINESS → TECH

IC probe: The technical camp grades the answer, it does not correct it.

RISK DECK

BOARDROOM · EXPLAIN BACK

SAY THAT IN PLAIN ENGLISH

BOARDROOM

"The team keeps saying lateral movement, persistence, C2. Explain one back to me in one plain sentence."

THE BOARD ASKS THE BUSINESS VOICE

ANSWER IN PLAIN LANGUAGE

45 SEC | BUSINESS → TECH

IC probe: The technical camp gives only a thumbs up or down.

RISK DECK

BOARDROOM · PRIORITIZE

WHICH IS THE BIGGER RISK?

BOARDROOM

"Two findings on the table. Which is the bigger business risk, and why? Pick one."

THE BOARD ASKS THE BUSINESS VOICE

ANSWER IN PLAIN LANGUAGE

60 SEC | BUSINESS → TECH

IC probe: Ask what would change your mind.

RISK DECK

BOARDROOM · SCOPE

HOW MANY, REALISTICALLY?

BOARDROOM

"How many customers or records, realistically? Give me a range, never "it depends.""

ASKED BY THE BOARD

ANSWER IN PLAIN LANGUAGE

60 SEC

EITHER CAMP

IC probe: Anchor the range to the Target's importance value.

RISK DECK

So, tell me...

what's the worst thing that could happen?

?

RISK DECK

· CLUE ·

So, tell me...

what's the worst thing that could happen?

?

RISK DECK

· CLUE ·

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RISK DECK

· CLUE ·

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RISK DECK

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RISK DECK

· CLUE ·

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RISK DECK

· CLUE ·

So, tell me...

what's the worst thing that could happen?

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RISK DECK

· BOARDROOM ·

So, tell me...

what's the worst thing that could happen?

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RISK DECK

· BOARDROOM ·

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RISK DECK

· BOARDROOM ·